



A note from the editor

The Spectator is the most influential magazine in Britain. With nearly 100,000 subscribers, we reach the country's most important decision-makers, thought leaders and influencers and shape the national debate. We provide the best and most insightful writing on politics, global affairs, culture and lifestyle anywhere in the English-speaking world. Wit, insight, and elegance of expression are our hallmarks.

Our website, podcasts and newsletters reach more than two million people every week and make the weather in Westminster, Whitehall, the City and academia. We break the big political stories and provide the most authoritative analysis of current events.

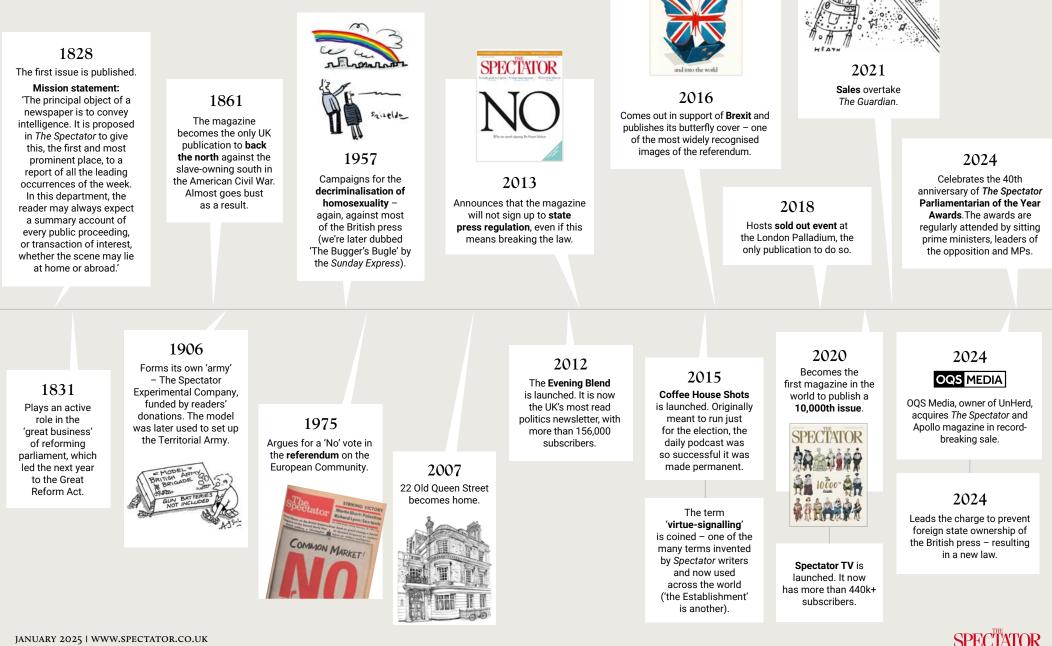
The Spectator is growing – recruiting brilliant young writers, providing more news and more in-depth commentary, bringing news-making interviews to a wider audience and telling the truth fearlessly.

SPECTATOR

Michael Gove

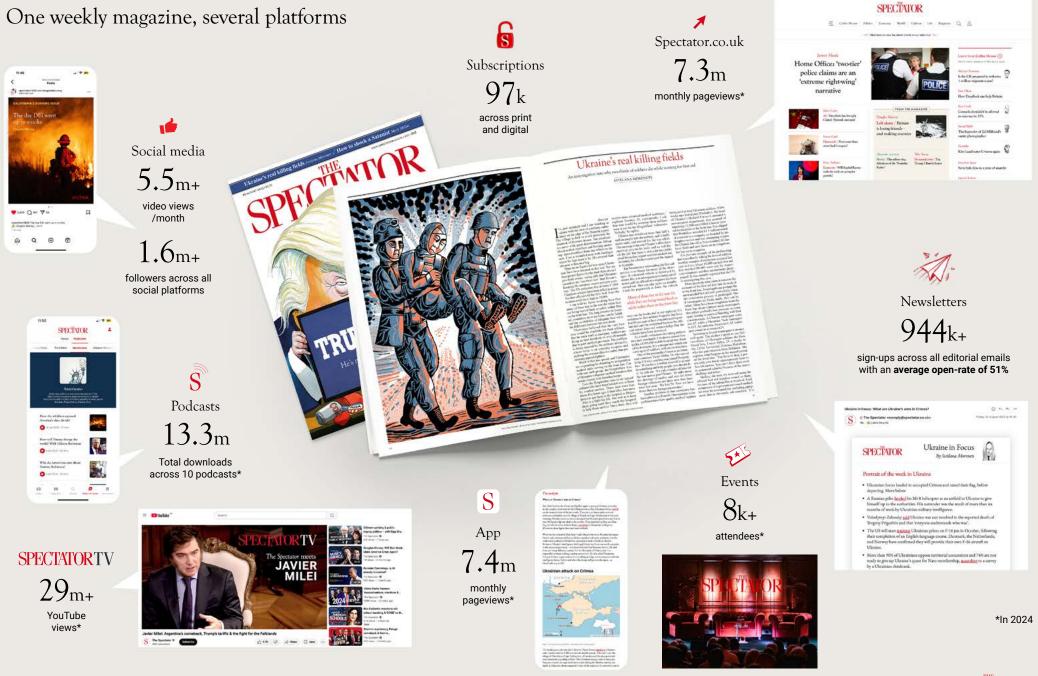
Our story

Always at the heart of current affairs and Westminster



Our belief is always to innovate Im+ graphs viewed Digital has transformed The Spectator /month SPECTATOR film In Martin 3 The Spectator data hub 440_{k+} The Spectator data tracker, Updated daily Launched in 2020 at the height of the Covid YouTube pandemic and curated daily to contain all Coffee subscribers 1 4mil 1 major metrics shaping UK public debate. House Shots **Podcasts** UK GDP: up 0.1% in Novembe UK inflation falls to 2.5% 64m SPECTATOR all-time downloads Spectator TV 13/18 ari. 40 💷 passed this year \Xi Coffee House Tolinos Economy World Culture Life Magazine Q 🤮 SPECTATOR . Daily shows including The Vote Porkcash Their loans to share the industry being our data to be View from 22. Americano. 30-sear horowing costs his 27-sear high Coffee House Shots, exclusive Any other business Freddy Gury Latest from Coffee House ③ Rachel Reeves owes interviews, and The Week. **Empire of Trump** MMM Brompton bikes an apology Paul dies mini Bellant in Bar Blue 0 hosted by Spectator writers. The President's plan to make America Starmer's support for Ukraine has become halfgreater hearned at best Danie Ston SPECTATOR How the CCRC failed / 0 Malkinost Winter ump card / The Recipes from Olivia Potts Starmer should bite the mald's plans for the bullet and scrap the trip iddle East lock Lacy Dans as Murray Will Dar Musk Make Americ The PMQs question th should really worry Kei Startoer 13:18 - ----STURGEON Suspended Labour MP January deserves lemon pudding How to make chocolate salami Evening Bland: Will Starmer neetly be ruthless oks / We are all people pleads guilty to assault faith, whether we realise SPECTATOR Sean Thomas **Coffee House Shots** The View from 22 Scottish Tory council In Evening Blend Red lights and shinto rites in defects to Reform Osaka **Dry Insteal Elastiday** -Die Seinigel It getta somewhall forgotters, Gsaka, Ori the taintoo-and-tatami trail of Japanese sites, t ancient nort, fort and conception at the very Are we calling the man people obesel Mari Hills WILDFIRES TV The new censors / How I fell Books / The avoid calamity of PUTIN'S PLAN® Portrait of the day Spectator Interviews mericano statutes as Lie Trian The Prime Mittimer said he aimu The strange r Private schools wer What tourists to Trudeon's evolt ruined long ago London should actually Spectator.co.uk 500 D **N** in 24. **Evening Blend** Updated throughout the day, Newsletters 7 days a week. It is now the 156k+App fastest website of any 65k 2.2m Evening Blend launched in 2012. comparable publication. We now have 12 editorial emails subscribers with a Used by more *In 2024 44% open-rate. The UK's covering politics, economics, than half of our monthly users* average most-read politics email food and drink, books and most active subscribers. monthly recently, property. users

How we reach our audience



Who are our readers?

30

20

10

55

45

25

5

Source: Google Analytics

7%

18-24

Includes anonymous users, registered users and subscribers

16%

35-44

Age distribution of Spectator print readers

Based on a survey of readers who subscribe to the magazine²

14%

25-34



18%

55-64

17%

45-54

29%

28%

65+

58%

33% Spectator readers are more likely than the general population to have a degree or higher⁴

> C-suite Index 248³

57% are business decision makers³ Index 231

22% have an income higher than the

national average⁵

f1m+Our readers have savings or investments over £1m³ Index 359

9% 3% 18-35 36-50 51-65 65+ Reader quotes... 'Stimulating, especially if I 'Of the twelve disagree with a 'It's still the best (or so) periodicals columnist!' written and most I take, it's been amusing magazine my fave for 30 that exists' (or so) years'

Interests/lifestyle **Finance**² Watches¹ Entertainment² 72% prefer books for 59% own a luxury $41\%\;$ work with financial advisers, and/or would be open to learning about watch entertainment financial products or services through our magazine/website/app While: Of this, own: 20% actively seek out information 62% subscribe to 16% Omega Amazon Prime 11% Rolex on investments, property 58% subscribe to 5% Cartier 29% are interested in financial Netflix 11% own a smart planning or wealth management 27% subscribe to Apple TV watch services Tech² Health³ Property³ 72% purchase the latest 30% index 252 40% index 249 technology twice a year have private health own a property or medical insurance abroad $45\% \ \text{are willing to invest in} \\ \text{technology products}$ 52% index 233 26% index 254 that enhance their belong to a own two or more lifestyle sports club UK houses Travel Car² **Drink**³ 63% index 232 17% index 724 25% are interested have flown first class in 2024³ drink in luxury/high champagne performance vehicles 33% index 219 have been on a day trip to Europe³ Purchase frequency: 55% index 216 drink Whisky 28% every five years $70\%\,$ take at least two holidays 12% every two years 63% index 232 a year. Of those who do, 42% stay in **boutique hotels**¹ 30% drive SUV collect wine

Source based on a survey of 750+ readers

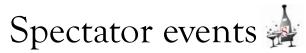
2 Source based on a survey of 1500+ readers

3 Source TGI. 2024

Based on subscriber postcode and the Census 4

5 Based on subscriber postcodes mapped to income data for England and Wales





Why work with *The Spectator*?

The Spectator has consistently organised the most insightful, interesting and in-demand events in Westminster and beyond. Our events draw on our writers and wider Rolodex to bring together the best people to the table.

We have worked closely with business leaders, corporates and other partners to elevate policy issues, convene exceptional audiences, spark new debates and – where necessary – ruffle some feathers.

From roundtables to awards ceremonies, our in-house events team prides itself on delivering exceptional quality events – no matter the size.

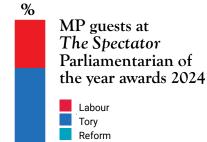
100+ events /year

8k+

attendess in 2024

800+

VIP contact details and relationships from the world of politics, business, industry and the arts



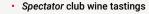
Lib dem

Independent

SNP

Signature projects

- The Spectator Economic
 Innovator Awards
- The Spectator summer party
- Coffee House Shots Live
- The Spectator subscriber tea party
- The Spectator at Conservative Party Conference
- The Spectator at Labour Party Conference
- 22 Old Queen Street evening salons





JANUARY 2025 | WWW.SPECTATOR.CO.UK

Our networking events

Since our formation in the coffee houses of 18th-century London, The Spectator has always believed in the power of getting the right people together in the right room.

Nothing captures this better than our annual Summer Party, which brings together the movers and shakers in Westminster and beyond. Where else can you find Rachel Reeves alongside Piers Morgan and Nigel Farage? Jordan Peterson in the same room as Emily Maitlis? Or Wes Streeting and Angela Rayner hobnobbing with their Conservative predecessors?

Other high-calibre events in our calendar include our Parliamentarian of the Year Awards, which brings together the great and good of Westminster – and makes them squirm in their seats.

But perhaps the most fruitful discussions are those that take place in private, through the dozens of roundtables, high-level panel events, salons and drinks receptions we host each year.

Meanwhile, our annual Innovator of the Year Awards has raised the profile of British businesses that channel that coffee house spirit of creativity, insight and optimism.

Summer Party

ECONOMIC INNOVATOR

OF THE YEAR AWARDS

'The Innovator awards have consistently unearthed

hidden gems'

Clive Bawden,

founder and director of Governance360

SPECTAT

SPECTATOR

- INNOVATOR

РЕСТАТОК

~ INNOVA



'An unmissable event on the social and political calendar' New York Magazine, 2024







PARLIAMENTARIAN OF THE YEAR AWARDS



'It's a brilliant event and there's a proper range of politicians from across the political spectrum'

> Politics at Jack and Sam's Podcast, Sky News/Politico, 2024









The Spectator Post-Budget Briefing

The annual Post-Budget event invites readers to listen as the *Spectator* team dissect the chancellor's budget. The discussion is followed by a Q&A and a G&T – or two. Sponsors have the opportunity to join the panel and benefit from a branded promotional campaign.



The Spectator's Americano Live

Our sell-out live podcasts attract a highly engaged Spectator reader. Each event is promoted through an in-house marketing campaign using our print, digital and social channels. All shows are then uploaded to our YouTube channel with over 440k subscribers.



A Greener Future for the North

Spectator summits bring together industry experts, academics and MPs to discuss the topics that matter to you. We offer partners co-branding opportunities on preand-post-event marketing, client representation on the panel and invitations for the sponsors staff and clients.



SPECTATOR

Our consumer events

From our live podcasts and debates, to parties and wine clubs, our events bring together thousands of our friends, readers and subscribers each year.

Our live editions of the Coffee House Shots and Americano podcasts have hosted top-tier speakers, while our annual Budget Briefings combine the sharpest political and financial analysis with questions from our highly informed audience.

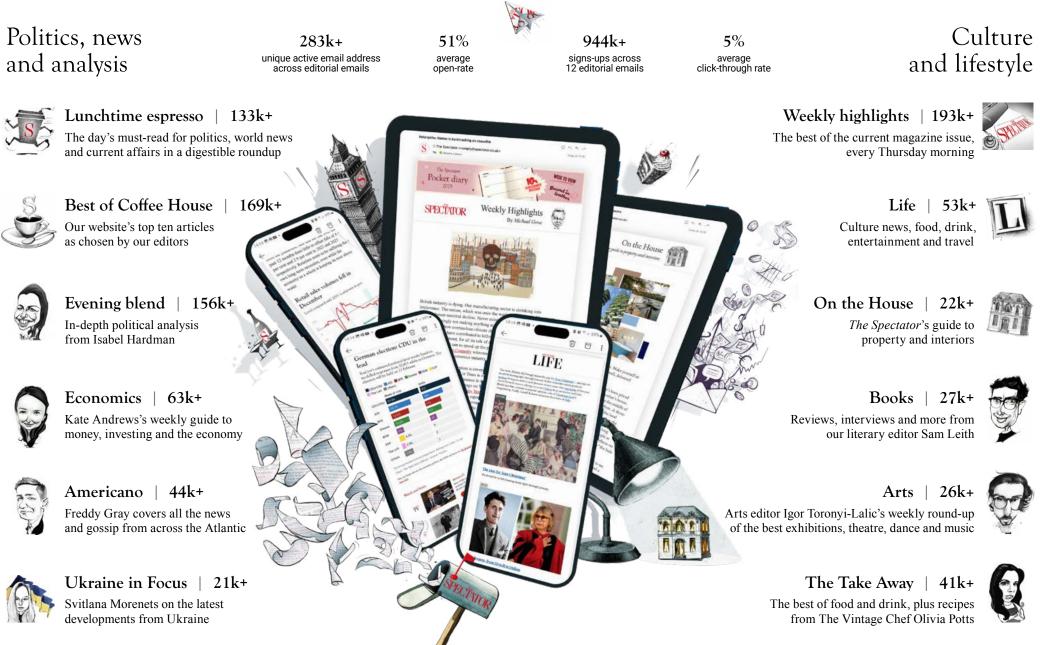
Our specialist policy summits – which have tackled topics including the NHS, the future of defence, and net zero – have brought together the highest calibre of speakers from Whitehall and the business world. We seek to hold discussions that are provocative but not polemical, with our guests chosen for their insight and intelligence, rather than their ability to toe the party line.

Beyond politics, our 'In Conversation' events have hosted some of the world's most in-demand thinkers. Meanwhile, our annual carol service (at St Bride's, Fleet Street) and wine clubs (at Old Queen Street) have become fixtures in the diaries of our readers.





Spectator newsletters



Spectator broadcast

Podcasts

The Spectator releases at least one podcast every day, seven days a week. Our shows cover topics from British and American politics to world affairs, from religion and literature to food and lifestyle.

13.3m
Total
downloads

2024

1.1m Average monthly listens across x10 podcasts

7.3m Coffee House Shots listens in 2024

64m Coffee House Shots all-time listens

1.1m Americano listens 2024

Coffee House Shots Daily show from The Spectator's politics team covering Westminster and the biggest international stories. Hosted by Michael Gove, Katy Balls and James Heale



The Book Club Sam Leith interviews authors and literary figures. Previous guests include Jonathan Coe, David Baddiel, Ariane Banks, Hadley Freeman, Caitlin Moran and Lee Child.

Table Talk

Lara Prendergast and Olivia

Potts interview quests about

episodes include Noble Rot's

Alex Jackson, Myleene Klass

and director Paul Feig.

their life and love of food. Past



Women With Balls Katy Balls speaks to women at the top of their games. Guests include Sophie Winkleman, Joan Collins, Elif Shafak, Ruby Wax, Prue Leith, Nimco Ali and Maureen Lipman.

Americano

Freddy Gray keeps listeners

politics and cultural affairs.

up-to-date with American



Holy Smoke The most important and controversial topics in world religion. Presented by Damian Thompson.



The Edition Lara Prendergast and William Moore invite guests to discuss what's in this week's magazine.

Chinese Whispers Chinese Whispers A fortnightly podcast hosted by Cindy Yu on Chinese politics, society, and more.



Sponsorships, partnerships and bespoke opportunities

Holy Smok

All our regular shows are available for sponsorship and in-broadcast messaging. We also offer the opportunity to work together to create bespoke content that covers topics important to you - and to us.

Previous partners include Drax, Lloyds, Charles Stanley, McDonald's, Bill and Melinda Gates Foundation, Smart Energy GB, National Gas and Fujitsu.

SpectatorTV publishes one episode per day Monday-Saturday, with an omnibus episode of our best bits from the week on Sunday. We cover latest news, cultural commentary, economic analysis, and host exclusive interviews.

2.3m	
Average views /month	













guests

Douglas Murray

Jordan Peterson

Piers Morgan

Javier Milei

Megyn Kelly Boris Johnson

Fareed Zakaria

Tim Spector

Nigel Farage

Mary Beard

John Mearsheimer





Spectator originals

SpectatorTV publishes Monday to Saturday, with an omnibus episode on Sunday. We cover breaking news, cultural commentary, economic analysis, and host exclusive interviews.





The View from 22

Our cultural commentary show delves into all those trending - and important topics, from the royals to immigration, women's and transgender rights, to British farming, Strictly Come Dancing and Taylor Swift.



Filmed live events

Live recordings from our consumer and sponsored events.



David Baddiel Dominic Sandbrook

Bridget Philipson Avaan Hirsi Ali

SPECTATOR

Exclusive interviews Interviews with high-profile guests including Liz Truss's first interview since leaving No. 10, Javier Milei from his presidential palace and Piers Morgan on Donald Trump.



29m

Views

in 2024

Partner with us

You'll be in good company



Rates All open-rate % average from 2024

Print

Full page	210x276mm	£5,078
Full page ROM	210x276mm	£4,850
OBC	210x276mm	£6,222
IFC DPS	420x276mm	£12,431
IFC Full page	420x276mm	£6,000
DPS	420x276mm	£10,054
DPS ROM	420x276mm	£9,459
Half page	185x125mm	£3,047
Half double column	122x125mm	£2,350
Half single column	125x59mm	£1,698
Full single column	59x250mm	£2,350
Advertorial		POA

Special issues

Available for sponsorship and display ac	ls
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Spectator Schools	32-page bi-annual guide to schools and universities. March and September
Books of the year	Bumper books section filled with the latest book reviews and author interviews

Digital display					
MPU	£21 CPM				
Leaderboard		£25 CPM			
Billboard		£25 CPM			
24-hour homepage takeove (MPU, Billboard, and Leaderboard		From £4,000			
Newsletters	Sign ups	Open rate			
Lunchtime Espresso	133k+	48%	£2,100		
The Best of Coffee House	169k+	44%	£2,100		
Evening Blend	156k+	44%	£2,100		
Weekly Highlights	193k+	42%	£2,500		
Arts	26k+	53%	£1,000		
Life	53k+	52%	£1,500		
Books	27k+	54%	£1,200		
Economics	63k+	43%	£1,650		
The Take Away	41k+	53%	£1,250		
Americano	44k+	64%	£1,250		
On the House	22k+	61%	£1,000		

Podcasts	Monthly download	Frequency	Monthly tenancy
Coffee House Shots	620k+	Daily	£14,650
Americano	161k+	2/week	£4,185
The Edition	80k+	1/week	£4,185
Women With Balls	20k+	1/fortnight	£2,550
The Book Club	53k+	1/week	£3,250
Chinese Whispers	59k+	1/fortnight	£3,060
Holy Smoke	22k+	1/fortnight	£3,450
Table Talk	18k+	1/fortnight	£2,450
Bespoke podcast			£23,750

Prices are for pre and post roll pre-recorded message up to 30 seconds and subject to editorial approval

Spectator originals	318k average views /month	£14,950 rate /month
The View from 22	180k average views /month	£9,150 rate /month

Events

Private curated events	Starting from £20k
Events supported by cross- platform marketing campaign	Starting from £25k

What makes us different

Brand consistency

The Spectator stands for intelligence, humour, irreverence, originality and diversity of opinion. Our values are projected throughout the magazine, broadcast shows and our sell-out events.

Innovation

A culture of journalistic entrepreneurs at the centre of a nimble organisation driving new ways to serve our subscribers.

Unrivalled growth

The Spectator saw subscriptions double in a magazine market that fell by two-thirds. We overtook *The Guardian* in 2021.

Collaboration

Our business model is unique and is based on close collaboration between commercial, events and editorial, ensuring brand cohesion with our partners.

Integrity

Our research team applies the most robust prepublications scrutiny on Fleet Street – mindful that it matters more than ever that readers can trust the facts they read.

Relevance

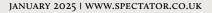
Britain's most influential magazine, with analysis read, and listened to by those who run the country and those who advise them. Found in Buckingham Palace and Wetherspoons.

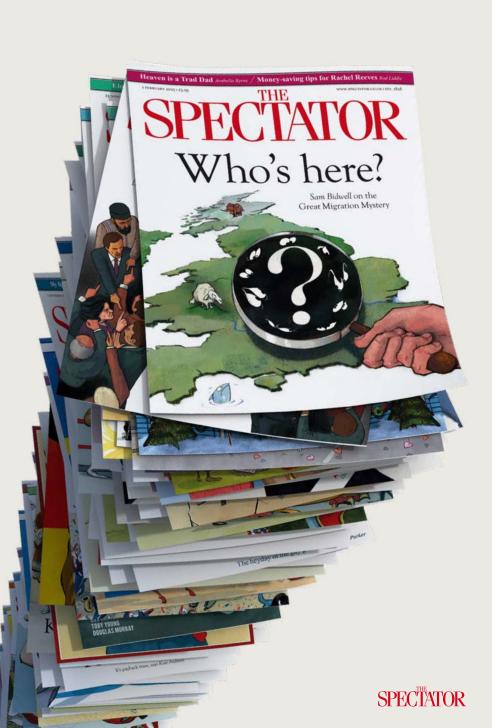
Digital success

A renowned print magazine taken by 55% of subscribers. However, 80% of our subscribers read our digital daily, non-magazine content.

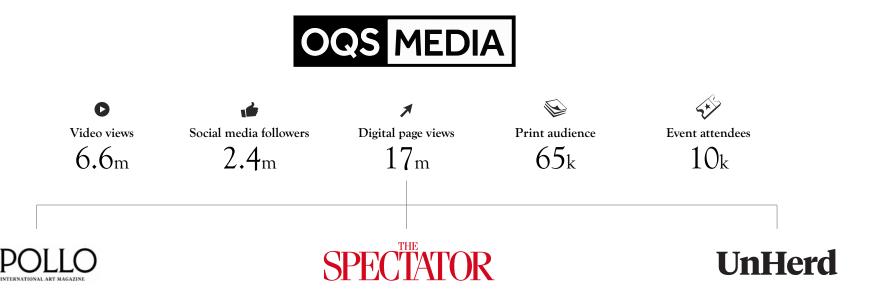
Heritage

The world's longest consciously running weekly, influential for almost 200 years, going against the grain to stand by its beliefs; from playing active roles in reforming parliament in 1831 to leading the charge to ensure British press could never fall into the hands of foreign state owners in 2024.





Part of the most influential publishing group in the UK



The world's longest running and most influential publication Synonymous with quality independent thinking. in the English language. Providing independence of opinion, As the name implies, UnHerd's writers challenge elegance of thought and the sharpest analysis from Britain's best writers, critics and cartoonists. Our writers have no party line, their views range from left to right; their circumstances from high life to low life

r circumstances fro	mstances from high life to low life. of any outlet in the		et in the UK.
Est 1828		Est 2017	
97k+ subscribers	60k+ print audience	20k+ subscribers	2m+ unique users
1.6m+ social media following	7m+ online monthly page views	768k+ social media following	2.6m+ online monthly page views
7m+	8k+	500k+	2k+

herd mentality of any kind. UnHerd has taken off beyond our wildest dreams; we now have one of

the biggest audiences of highly influential readers of any outlat in the UV

30k+	4k+	97k+	60k+	20k+	2m+
readership	subscribers	subscribers	print audience	subscribers	unique users
94k+	462k+	1.6m+	7m+	768k+	2.6m+
social media	online monthly	social media	online monthly	social media	online monthly
following	page views	following	page views	following	page views
98k+	22k+	7m+	8k+	500k+	2k+
unique monthly	newsletter	app monthly	event attendees	app monthly	event attendees
web users	sign ups	page vews	in 2024	page views	in 2024

SPECTATOR

One of the world's oldest and most respected magazines

on the visual arts. It covers everything from antiquities

to contemporary work, as well as the latest news;

exclusive interviews with collectors and artists; expert information on the market, and reviews and

previews of exhibitions worldwide.

Est 1925

The Spectator has had a unique influence among our countrymen: an influence won by no catchpenny arts but by moral and intellectual candour. Esto perpetua.

JOHN BUCHAN, novelist and former assistant editor of The Spectator, July 1928



Get in touch

John Hipkiss Director of advertising jhipkiss@spectator.co.uk | +44 7801 237 872

Alex Stevenson Director of partnerships astevenson@spectator.co.uk | +44 7467 094 646

Further information

The Spectator 22 Old Queen Street, London SW1H 9HP

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